

How to choose a great agent



Buying or selling a property can be a complicated and stressful process – unless you choose a great estate agent to help you navigate the process. Here are the **key qualities** that will help you to identify the best property professionals.

1

KNOWLEDGEABLE

A good estate agent will have in-depth knowledge of the local real estate market, including the current trends, pricing and inventory. They will also have a good understanding of the legal and financial aspects of buying and selling property.

2

GOOD COMMUNICATION SKILLS

Effective communication is essential in any real estate transaction. A good agent will be a good listener and able to understand their clients' needs and communicate clearly and concisely.

3

TRUSTWORTHY

Honesty and transparency with clients is a hallmark of a good agent. Your agent should keep you informed throughout the property journey. They should also be reliable, responding promptly to clients' calls and emails.

4

CLIENT-FOCUSED

Putting the clients' interests first is another essential characteristic of a good agent. Agents should be attentive to their clients' needs, responsive to their questions and concerns and always available to offer guidance and advice.

5

CREATIVE PROBLEM SOLVER

Real estate transactions often involve unexpected challenges and obstacles. A good agent should be able to think creatively and find solutions to problems quickly and efficiently.

When it comes to finding a good estate agent, there are quite a lot of things to consider. However, the qualities mentioned above are a great starting point.

At Chas Everitt, our agents undergo extensive training and are committed to providing the highest level of service to our clients. We pride ourselves on being knowledgeable, communicative, trustworthy, client-focused, and creative problem solvers.

Our agents put their customers first, ensuring that their needs and goals are always the top priority. So, if you're looking for a real estate agent you can trust, contact a **Chas Everitt agent** today.